



UK BANGLADESH CATALYSTS OF COMMERCE & INDUSTRY LTD

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- Trade delegation to Bangladesh Networking Event in Watford on 5th January 2015
- Networking Event and New Year celebration in Manchester on 8th January 2015

Upcoming Events:

- Office Opening & Project Launch at Amanah Business Centre on 15th January 2015
- Networking Event with UCL Bangla Society on 26th January 2015

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Welcome to the UKBCCI's 1st Newsletter



Since its launch in April 2014 the UKBCCI has been continuously working hard to find the right programmes, links and projects that will build confidence in our organisation and has been striving to set up a consultant network that not only connects to leading and experienced businesses both in the UK and Bangladesh but also with key government ministers, departments, organisations and personnel from both countries.

As you will see on page 4, last year we had a very successful trip to Bangladesh, where we met with the Honourable President of Bangladesh Mr. Abdul Hamid, Foreign Minister Mr. Abul Hassan Mahmood Ali, MP, Education Minister Mr. Nurul Islam Nahid, Minister for Expatriates' Welfare & Overseas Employment, Engineer Khandker Mosharraf Hossain, M.P, H.E. Robert W Gibson CMG, British High Commissioner to Bangladesh, Mr. Frederic Maduraud, Minister Counsellor and Mr. Zillu Hye Razi, Trade Advisor of the EU delegation as well as Advisors and others.

We are delighted to be able to report back to you that the UKBCCI trip was deemed very successful and we received pledges of support from the Ministers, Advisers and from the DCCI, UKTI, BOI, FBCCI,

British Council and others, for both our organization and for our future endeavours.

This organisation has been set up for the benefit of all our members & community, because we care about the future of trade and industry between the two countries and its sustainability. As a group of NRBs that are successful in various sectors of the UK and Bangladesh, we are looking to impart our knowledge and success for the benefit of the business community and have been working on a number of initiatives that we believe will further enhance our objectives and inspire new enterprise.

The difficulties and problems we experienced need not be the reason that they or you may fail, but UKBCCI can keep you uniformed of the vast opportunities that are available and help guide and motivate the next generation.

With your continued support we can proudly say that we are all a part of an organisation that will help establish and create the next generation of entrepreneurs and business leaders of tomorrow.

Bajloor Rashid MBE
President

UKBCCI Board of Directors:



Iqbal Ahmed OBE
Chairman



Bajloor Rashid MBE
President



M A Rouf JP
Senior Vice President



M A Malik
Vice President



Nazmul Islam Nuru
Director of Financial Affairs



Jamal Uddin Mokoddus
London Regional President



Barr. Anawar Babul Miah
Director of Legal Affairs



Azad Ali
Director of Int. Trade Affairs



Rohema Miah
Non Executive Director



Oli Khan
Director



Saiful Alam
Director



Farzana Hossain Neela
Director

We Welcome our New Members:

Corporate:

- Salim Ahmed, ACA of SA & Co Chartered Accountants
- Bulbul Islam of Neela's Home Ltd

Regular:

- Surat Miah (Mashuk) of Ruchita Restaurant
- Forhad Hussain of Spice Zone
- Abdul Sufan (Faruk) of Moonlight Tandoori
- Mohammed Nazam Uddin of Mughal Dynasty
- Nuruz Zaman of Indian Ocean
- Ashraf Hussain of Rassogula Ltd
- Kaiser Ahmed Kazi of Sweet Bay Ltd
- Mitu Chowdhury of Mughal Dynasty Ltd
- Saleh Ahmed of Sylco Trading Ltd
- Mohammed Abdul Ahad of Jaipur Restaurant
- Md Abjol Hussain of Indian Diner
- Saeduz Zaman Kamran of Ozmi Indian Eatery Ltd
- Mohammed Shah Jahan, Priyo Bazar
- Maung NI of Shapla Frozen Foods Ltd
- Goyas Miah of Raju Islam Ltd
- Mujibur Rahman of Bondor Bazar Cash & Carry
- Abdul Goni of Crown Fresh Ltd
- Mohiv Uddin of Spice Green Ltd
- Faruk Miah of Kushiara Cash & Carry

Latest Events and News



Lunch Meeting with Mr. Mark Clayton, Deputy High Commissioner and Ms Ruzina Hasan, Head of Trade & Investment of the British High Commission in Dhaka, Bangladesh was held on September 2014.

From UKBCCI Mr. Iqbal Ahmed OBE, Chairman, Mr. Bajloor Rashid MBE, President and Mr. Azad Ali, Director of International Affairs were present at the meeting.



Chairman Mr Iqbal Ahmed OBE is a Catalyst UK member working in conjunction with the UKTI to promote UK excellence internationally and was recently recognised as one of the UKTI Champions for the company's contribution to economic growth for export achievement and business in Europe. This award joins the impressive list of honours received by Mr Iqbal Ahmed OBE and his companies which include the 'Queen's award for export' and 'Business in Europe' award.



President of UKBCCI Mr Bajloor Rashid MBE recently received the British Bangladeshi Who's Who 2014 award for his significant contribution to the Bangladeshi Community and in the mainstream.



UKBCCI Director of Legal Affairs, Barrister Anwar Babul Miah was selected as the Welwyn Hatfield Labour Party prospective parliamentary candidate at its AGM to contest in the 2015 General Election. Following the nomination and selection Barrister Anwar said, "I am proud to have been selected by the party to be their candidate. It is an honour and a privilege to stand up for local residents and I hope to be able to take their voice into parliament".

Objectives of UKBCCI

- To achieve our aims, the focus behind the organization will be based upon consultant networking, forums, exhibitions, trade missions, lectures & presentations, and providing a full online service delivering information and advice on setting up a business.
- Members will be able to gain insight into successful market approaches, connect directly with key government officials and business leaders that wish to extend and promote experience and knowledge, so that others may learn from companies that are already doing business in the market and benefit from sector-specific matchmaking sessions that will open doors for potential business relations.
- Members will receive first-hand information on the latest opportunities and meet key contacts who can give customised advice and help to maximize their business in the UK and Bangladesh.
- UKBCCI aims to work in conjunction with the UKTI, BOI in Bangladesh and also both the British and Bangladesh High Commissions as well with the trade bodies.
- Members will also receive access to many free and discounted services which will include local and foreign consultation. Discounts at Reduced rates at all events, including our conferences, business briefings, VIP lunches and networking receptions and offers for complimentary or reduced places at prestigious trade-related events.
- Complimentary invitation to our Members' Networking Receptions and updates via our publications and website.

Trade Mission to Bangladesh at a Glance



A delegation of UKBCCI visited the 'Honourable President of Bangladesh' Mohammad Abdul Hamid at Bangabhaban on 17th April 2014 and discussed areas of trade cooperation. President urges young NRBs to contribute to develop the country.



The delegation team from UKBCCI visited the Head of the British Council.



The delegation team from UKBCCI visited the 'Honourable Foreign Minister' Abul Hassan Mahmood Ali, MP.



The delegation team from UKBCCI visited the Honourable Education Minister Mr. Nurul Islam Nahid on 15th April 2014.



The delegation team from UKBCCI visited the Honourable for Expatriates' Welfare & Overseas Employment, Engineer Khandker Mosharraf Hossain, MP.



The delegation team from UKBCCI attended the discussion meeting with FBCCI.



UKBCCI delegation met with British High Commissioner Mr. Robert Gibson CMG on 17th April 2014.



UKBCCI delegation met with Dr. Mashiur Rahman, Adviser to the Honourable Prime Minister of Bangladesh, and Economic Affairs on 16th April 2014.

Trade Mission to Bangladesh at a Glance



UKBCCI delegation team met with prime minister's 'political affairs advisor' HT Imam.



Chairman Mr. Iqbal Ahmed OBE of UKBCCI presented the crest to Dr. Towfiq-e-Elahi Chowdhury, adviser to the Honourable Prime Minister of Bangladesh on 16th April 2014.



UKBCCI met with Mr. Zillu Hye Razi, Trade Advisor of the European Union delegation.



Chairman of UKBCCI Mr. Iqbal Ahmed OBE presented the crest to the President Mr. Mohammad Shahjahan Khan of DCCI (Dhaka Chamber of Commerce and Industry of Bangladesh) on 16th April 2014.

UKBCCI will focus on

- Provide more effective practical support and communications to existing and future entrepreneurs and to promote and improve the business environment in UK and Bangladesh.
- Stimulate a vibrant economy within the community and produce a co-operative effort to enhance the overall quality of businesses that will enable them to reach their highest potential.
- Work towards increasing the prosperity by facilitating the growth of existing businesses.
- Create inward and outward investment between the UK and Bangladesh whilst addressing and promoting the establishment and improvement of the social, professional, civic, cultural and educational needs of the business community.
- Create and support in all aspects the next generation of entrepreneurs, and continuing our past efforts of liaising and developing our relationship with the business community.
- Help a wide variety of business communities to achieve a more sustainable performance model, encouraging and improving best practice standards.
- Offer help and advice to small and medium size businesses on start-up and growth.

Business Information

20th Dhaka International Trade Fair (DITF) -2015 during 01-31 January 2015: Dhaka International Trade Fair (DITF) is going to be held from 01 to 31 January 2015 at Dhaka, Bangladesh. The Fair is being organised by the Export Promotion Bureau (EPB) of Bangladesh in collaboration with Ministry of Commerce.

The main objective of DITF would be to exhibit a broad range of Bangladeshi products including textiles & garments, leather & leather goods including footwear, machinery and equipments, pharmaceuticals, carpets, chemical & allied products, cosmetics & beauty aids, dairy products, electrical & electronic items, food stuff, gift & novelty items, handicrafts, household appliances, furniture, building materials, sports, goods, sanitary products, toys, stationary, watches, clocks, jewellery etc. This would help foreign sellers and buyers to explore new business opportunities in Bangladesh and also establish direct and fruitful business contacts with their Bangladeshi counterparts. In addition foreign exhibitors would also have the opportunity to showcase their products to the Bangladeshi customers.

The World's biggest annual food & hospitality show: 8-12 February 2015, Dubai World Trade Centre- Celebrating the 20th edition of Gulfood:

Gulfood is your unrivalled opportunity to source and select from an incredible global product showcase. A warm welcome awaits you at this buzzing event, where you will network with thousands of industry peers and people passionate about driving the market forward. Take time to review the latest trends and innovations of the food & drink sectors, foodservice & hospitality equipment, as well as the restaurant & cafe industry. For more information please visit the following link www.gulfood.com

The Franchise Show on the 20th - 21st February 2015:

The Franchise Show, ExCeL is a truly global event, and is the best place in the UK for you to access International brands face-to-face; an opportunity you just won't find anywhere else.

Many of these international brands are also not currently trading in the UK, and are therefore offering you the opportunity to acquire the Master Franchise License. This will provide you with the potential benefits of being responsible for not just one, but a whole network of these Franchises in the UK. For more information please go to following link <http://www.thefranchiseshow.co.uk/exhibitors>

South Asia's biggest tech event "Digital World 2015": welcomes you to join the exposition taking place in Dhaka,

Bangladesh from February 9th to February 12th, 2015. 4 days of technological showcasing of next generation ideas, policy conversation on the hottest tech topics of our time and a congregation of some of the best minds of the world; Bangladesh awaits your arrival at the show!

Happening for the third time Digital World 2015 has already become one of the biggest IT events in Asia with the whole IT community of the country both private and public coming together. Speakers and companies from all over the world are taking workshops, exhibiting their products and taking the opportunity to expand the horizon. Last year we had more than 32 international speakers, Over 42+ thematic sessions and over 3 million attendees in just 3 days.

Forthcoming UKBCCI Events

- Networking Session and Project Launching- 15th January 2015 at Amanah Business & Banqueting centre, Commercial Road, London
- Networking Event with UCL Bangla Society - 26th January 2015

UKBCCI LINK PROJECT

UK-Bangladesh Catalyst of Commerce and Industry (UKBCCI) is now focused on working together with both the British and Bangladesh governments, businesses, educational institutions and the relevant government bodies to respond to the many national challenges that currently exist and to develop more leadership, management and entrepreneurs in the various fields of health and social care, education, management, hospitality, pharmaceuticals, RMG-garment and textile manufacturing, trade and export and much more.

As we know, alongside initiative and courage doing business requires connections with the right people. UKBCCI is currently developing a programme that will enhance the way in which businesses can grow, communities can flourish, and individuals can get more out of life through a programme aptly called the UKBCCI Link Project. For some, it's because they want a chance to shape the future, and drive forward a new era of change. For others, it's because of the way that we encourage them to get the best out of themselves.

As a group of NRBs that are successful in various sectors of the UK and Bangladesh, we are looking to impart our knowledge and success for the benefit of the business community by operating an internship and apprenticeship service to the non-resident Bangladeshi professionals in the UK and vice versa.

In fact, many of the world's largest multinational corporations rely on international graduates to compete in the global market. We know that you will appreciate the difference that an internship can make and we would very much like to explore and secure ways to make that happen.



USEFUL LINKS

● **Bangladesh High Commission in UK:**

28 Queens Gate, London SW7 5JA
 Telephone (switchboard): 020 7584 0081
 Fax: 020 7581 7477
 E-mail: bhclondon@btconnect.com
 www.bhclondon.org.uk

● **British High Commission in Bangladesh:**

British High Commission Dhaka
 United Nations Road, Baridhara
 Dhaka - 1212, Bangladesh, P O Box 6079,
 www.gov.uk/government/world/organisations/british-high-commission-dhaka

● **UK Trade & Investment (UKTI):**

UKTI, 1 Victoria Street, London, SW1H 0ET
 www.gov.uk/government/organisations/uk-trade-investment

● **Get Finance Support from UK Export Finance:**

www.gov.uk/government/organisations/uk-export-finance

● **Startups:**

6-8 Cole Street, London SE1 4YH, www.startups.co.uk

● **Federation of Small Business**

2 Catherine Pl, London SW1E 6HF, www.fsb.org.uk

● **The Federation of Bangladesh Chambers of Commerce and Industry (FBCCI)**

60, Motijheel C/A, Dhaka, Bangladesh.
 T: 88-02-9560102-3, 9560482 F: 88-02-9567621
 E: fbcci@bol-online.com, URL: www.fbcci-bd.org

● **Dhaka Chamber of Commerce & Industry**

DCCI Building, 65-66 Motijheel C/A
 Dhaka-1000, Bangladesh
 Tel: 880-2-9552562, Fax: 880-2-9560830
 email: info@dhakachamber.com
 www.dhakachamber.com

UK-Bangladesh Trade Facts

The trade relationship between Bangladesh and UK has strengthened in the last couple of years. Total export to UK from Bangladesh, is nearly 10% of our total export earning. Although UK-Bangladesh trade statistics are encouraging in terms of volume and growth but it is worrying that almost 80% of Bangladesh's exports to UK are readymade garment, which enjoys duty free access under the EBA (Everything But Arms) policy of European Union. The High Commission remains focussed to further improve the growing trend of economic co-operation between our two countries.

Factors contributing to the growth of export from Bangladesh to UK are:

- Competitive edge in quality and price.
- Duty free access to the EU Countries policy under EBA (Everything But Arms).
- Increasing cost of production in China and appreciation of RMB
- Increasing compliance standards (specially in the RMG sector and shrimp).
- Strong backward linkage in knitwear.
- High Commission's initiatives.

Source: Bangladesh High Commission Website

Bangladesh exports to UK (Major Items)

- Knitwear
- Woven garments
- Shrimps
- Home Textile
- Bicycles
- Light engineering product
- Vegetables
- Frozen Fish
- Terry Towel
- Tableware
- Jute yarn and jute goods
- Computer services

Bangladesh imports from UK (Major Items)

- Power generating industrial machinery and equipment.
- Professional and scientific equipment.
- Medicinal & pharmaceutical products.
- Dyeing, tanning & colouring materials.
- Electrical machinery, apparatus and appliances.
- Chemical materials & products.
- Scrap metal.
- Textile fibres.

United Kingdom-Bangladesh Trade Statistics

Export Receipts from UK to BD Million USD

Period	FY 2011-2012 (July to June)	FY 2012-2013 (July to June)
Export Receipts from UK	2444.6	2764.9
Total Export Receipts	24287.7	27018.3
% of Total Exports from UK	10.1%	10.23%

Source: Export Promotion Bureau

FDI Received from UK to BD Million USD

Period	FY 2010-2011 (July to June)	FY 2011-2012 (July to Dec)
FDI from UK	144.64	45.9
Total Import Payments	779.0	699.86
% of Total FDI from UK	18.6%	6.6%

Source: Statistics Department, Bangladesh Bank

Import Payments to UK from BD Million USD

Period	FY 2011-2012 (July to June)	FY 2012-2013 (July to June)
Import Payments from UK	293.2	261.8
Total Import Payments	35442.3	33969.0
% of Total Imports from UK	8%	0.77%

Source: Statistics Department, Bangladesh Bank

FDI Received from UK to BD Million USD

Period	Calendar Yr 2010	Calendar Yr 2011
FDI Receives from UK	105.68	116.32
Total FDI	913.3	1136.38
% of Total FDI from UK	11.6%	10.2%

Source: Statistics Department, Bangladesh Bank

Remittances Received from UK to BD Million USD

Period	FY 2011-2012 (July to June)	FY 2012-2013 (July to June)
Remittance from UK	987.5	991.6
Total Remittance	12843.4	14461.2
% of Total Remittance from UK	7.7%	6.86%

Source: Statistics Department, Bangladesh Bank & British Business Group website

Advertisement Opportunity

We welcome our members to promote their products and services through UKBCCI. If you are interested to advertise your products or services in our quarterly newsletter, please contact us on 0207 791 1813 or email: info@ukbcc.org.uk



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British Expertise Leadership Award 2015

On 4th December 2014 Jasper Alliance London Ltd, became a finalist for the British Expertise Awards 2015, in a new award category for Outstanding International Leadership. The British Expertise Awards aim is to provide a showcase for the international achievements of the UK professional services sector.

www.britishexpertiseawards.com



Jacqueline Purcell, MD Jasper Alliance London, Tracey Smith, Chief Executive, British Expertise and Allan Spink, Chairman, Jasper Alliance London

Jacqueline Purcell FHEA

is an accredited public relations strategist with over 20 years of successful personal experience presenting in the business world to win contracts worth millions. Now she trains others in how to do it!



Jacqueline Purcell has trained and consulted to world leaders on projects of international significance. Now she would like to assist the UKBCCI members.

"Jasper Alliance London has combined capabilities that make them exceptional. First, they are able to guide business owners and organisations to improve, specifically in developing business owners from developing nations. Their proven track records showcase their knowledge and ability. Second, Jacqueline Purcell DTM, is one of the kindest and most professional individuals that I have ever met. She is very helpful and has the ability to build relationships in no time. Third, this company reflects competence about what it takes to make leaders successful. I highly recommend Jasper Alliance London and have found it to be a great pleasure working with them."
RABEE FARES – BUSINESS DEVELOPMENT, ERICSSON

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