

UK BANGLADESH CATALYSTS OF COMMERCE & INDUSTRY



Opportunity is Rife for Entrepreneurs

Tauhidur Rahman Khan

Director, Board of Investment, Bangladesh

With sustained growth in Bangladesh since 2009, the climate and policy regimes are becoming more conducive for entrepreneurs to see Bangladesh as

being full of opportunities.

Since time immemorial Bangladesh has harboured the spirit of free enterprise and innovative entrepreneurship which is well knit in the economic fabric of Bangladesh at this present time.

The Economic Development Vision of Bangladesh which was underlined in the 'Vision 2021', envisioned to transfer Bangladesh to "a middle income country where poverty will be drastically reduced; where the citizen will be able to meet every basic need and where development will be on fast track, with ever-increasing rates of growth". The vision of adopting the benefits of Digital Bangladesh as a tool to attain vision 2021 and improve the quality of life of the citizens was embraced in the 'Digital Bangladesh'.

Economy of Bangladesh at a glance:

Per capita income : 1314 USD
 GDP : 174 billion USD
 GDP growth : 6.2% p.a
 FDI inflow : 1.53 billion USD (CY 2014)
 Export : 31.21 billion USD (FY 2015)
 Import : 37.42 billion USD (FY 2015)
 FOREX Reserve : 25.02 billion USD (June, 2015)

Investment climate of Bangladesh: The Government of Bangladesh has given highest priority in augmenting private investment in Bangladesh. The incentives offered are considered as the most competitive in South Asia.

There is no restriction on the amount of share of investment. Foreign investors are eligible to take advantage of a wide range of generous tax concessions and other fiscal incentives and facilities.

Investment in Bangladesh is secure vis-à-vis nationalization and expropriation. To facilitate investment Bangladesh is signatory to Multilateral Investment Guarantee Agency (MIGA) of the World Bank Group, Overseas Private Investment Corporation (OPIC) of USA and International Centre for Settlement of Investment Disputes (ICSID) and also a member of World Association of Investment Promotion Agencies (WAIPA), World Intellectual Property Organization (WIPO) and World Trade

Organization (WTO).

Present trend in private investment:

Local investment trends: (In million USD)

Calendar year	No of projects	Amount of Investment	Proposed Employment
2009	1395	2588	254690
2010	1600	6277	390820
2011	1671	6971	362619
2012	1655	6081	308542
2013	1197	5446	211695
2014	1432	8307	232640
2015	1138	10013	178516 (up to October)

(Registered with Board of Investment)

It is seen from the above table that the amount of local investment since 2009 is increasing.

Foreign investment trends:

Achievement of Bangladesh in terms of receiving FDI (since 2009)

Bangladesh has received FDI in 2014 Calendar Year to the extent of 1527 million USD which is -4.74%, lower than 2013 CY. Since 2009 FDI has been growing on average 20%.

The following table depicts the trends of FDI inflow in Bangladesh (In million USD)

Year	2009	2010	2011	2012	2013	2014
Equity	219	520	432	498	541	280
Reinvested Earnings	365	365	490	588	697	989
Intra-Company Loans	117	29	215	207	361	258
Total	701	914	1137	1293	1599	1527

(Source: Bangladesh Bank)

During the first six month of 2015 1096.86 million USD of FDI has in-flowed to Bangladesh.

Contrary to popular perception investment in Bangladesh has been steadily raising since 2009 and FDI in particular. In 2013, the year on year growth was a robust 24% the highest ever in the history of the country. In the years to come this will increase.

Bangladesh as an investment destination of prime value is an idea whose time certainly has come.

Registered Office:

43 Berkeley Square, Mayfair, London W1J 5FJ
 Tel: 0207 247 2331 Email: info@ukbccci.org.uk, www.ukbccci.org.uk



Iqbal Ahmed OBE

Chairman UKBCCI

First and foremost, warm wishes for the season to everyone and lots of good wishes to our Directors, members, friends and families.

The year 2015 held many challenges for the business communities in the UK and Bangladesh. We have overcome these

UKBCCI Board of Directors

Iqbal Ahmed OBE, Chairman
Bajloor Rashid MBE, President
M A Rouf JP, S.Vice President
M A Malik, Vice President
Nazmul Islam Nuru
 Director of Financial Affairs
Jamal Uddin Mokoddus
 London Regional President
Azad Ali, Director of Int. Trade Affairs
Barrister Anwar Babul Miah
 Director of Legal Affairs
Rohema Miah, Non Executive Director
Oli Khan, Director
Saiful Alam, Director
Farzana Hossain Neela, Director
M Mahtabur Rahman (Nasir), Director
M A Gani, Director
Dr M G Moula Miah, Director
A Quayum Khalique (Jamal), Director
Harun Miah, Director
Nazinur Rahim, Director
Showkat Aziz Russell, Director

We Welcome Our New Members

Corporate:

- Mesba Ahmed of London Tigers
- Kazi Shafiqur Rahman of Sunnamusk/ Firas Airways
- Abdus Salam of BRAC Saajan Exchange Ltd
- Mohammed Foiz Uddin MBE of New Hope BD Ltd
- Bilal Ahmed of Signature Private Finance

Regular:

- Karim Miah of Touch of Spice Bridgwater Ltd
- Taraque Uddin of Spice Rouge
- Faizul Haque of Cumin Bar
- Rafat Faisal of Estaa Ltd
- Shazad Miah of Gandhi Tandoori Restaurant
- Md Saiful Hussain Chowdhury of M/S Saiful Complex
- Jamal Ahmed of Hamlets Training Centre
- Mark King of Spencers Bromsgrove Ltd
- Saddak Miah of Sylhet Spice
- Noor Miah of Dilshad Restaurant
- Abdul Noor of Siblings Linen Hire Ltd
- Ranju Miah of Language Solutions

New Year's Messages

challenges with grace and are pleased with the outcome.

Over the last two years the UKBCCI has made tremendous gains, strengthening our organisation and supporting existing and new businesses. The UKBCCI hosted many events for high officials and dignitaries including a reception for FBCCI President, Abdul Matlub Ahmad and for Honourable Commerce Minister Tofail Ahmed MP, as well as introducing new directors to our organisation.

We held roadshows in various towns and cities, and had successful visits to Bangladesh which included meetings with high officials and exchanging views with the FBCCI and DCCI. We met with many ministries, including the Honourable President of the People's Republic of Bangladesh. We participated and represented the UKBCCI at many

events.

These included, Standard Chartered Bank, NRB Bank Ltd, Bangladesh Central Bank, Board of Investment and Bangladesh E-Commerce Fair, to promote growth as well as offer support to businesses in the UK and Bangladesh.

I am delighted to announce that we have relocated to a new and larger office. I appreciate the contribution made by our President Bajloor Rashid, all of our Board of Directors and stakeholders for their contribution and support.

In 2016 we look forward to hosting and participating in many more events and continuing to develop more members, create stronger ties and support more businesses.

All the very best and Happy New Year!



Bajloor Rashid MBE

President UKBCCI

With the holiday season now behind us, I'm pleased to say that as the President of the UKBCCI, 2015 proved to be a tremendously successful year for us. We achieved a great deal, gained further exposure for our organisation and our aims and objectives along with asserting our presence as a major force for entrepreneurs - new and established - within our community.

The UKBCCI also made an indelible mark as an organisation that doesn't just support businessmen in our communities in the UK, but also the country of their origin as an asset and a nation where progress and advancement is rife and where investment from our side presents a golden opportunity.

I'm acutely aware that without the sincerity and support of my fellow directors, our increasing membership and the media which has backed us from the beginning, we wouldn't be where we are today. Further, the feedback we have had from community leaders, high-ranking politicians from all parties

and other important sectors, has been extremely positive. I'm very, very encouraged and even humbled by how receptive everyone has been as we have strived forward.

There were many notable moments and milestones that took place during the past year - from the many well-attended Networking events and road shows we held up and down the country, to the trips we made to Bangladesh meeting senior officials such as the British High Commissioner and others, forging excellent and long term business relationships.

Some of the most significant events we had included seminars such as the Bangladesh Financial Sector: Opportunities, Regulations, Products and Services. Another successful event we held was with The Federation of Bangladesh Chambers of Commerce and Industry (FBCCI) along with the UKBCCI in partnership with BHTPA (Bangladesh Hi-Tech Park Authority) and FBCCI, signing a Memorandum of Understanding (MoU) between ourselves.

Along with all the support I have from our Chairman Iqbal Ahmed and our directors, it is now important for us to look forward and the exciting time we have ahead of us for the UKBCCI.

We aim to enhance their experience of the entrepreneur. We will also carry on holding events across the UK as well as things anew such as our plans to take a trade delegation to Bangladesh in the coming months and to commence hosting an annual UKBCCI awards dinner. All things to look forward for this year and beyond.

Wishing you a Happy & Prosperous 2016!

Voice of UKBCCI Members



Kazi Shafiqur Rahman Sunnamusk / Firas Airways

"Failure is not an option, don't even think of it!" These are the determined words of a young entrepreneur who, by judging his achievements, has clearly proved himself worthy.

Heading up Sunnamusk, a perfumery currently consisting of three retail outlets in London, Kazi Shafiqur Rahman, started the family business in 2009 with just £600. As so often happens, one thing led to another and the business really took off - despite the infinite competition - that he's planning further outlets.

Yes, Rahman is in the midst of embarking of what will likely be his most ambitious entrepreneurial venture to day: an airline business named Firas Airways., which will exploit underserved routes to Asia, Africa and the Middle East. The airline literally defines Rahman's ethos as he says that he "likes to take directions and avenues other people haven't already".

"I want to make an impact," says Rahman, who originates from Sylhet. "I've always had a passion for aviation and now I'm realising it in a very big way. If airlines such as Virgin and British Airways only choose the routes that make money, Firas is taking the routes where people really want to travel to."

With the funding strategy to be completed by June, Rahman is hoping to have the airline starting by the end of this year.

In the meantime, he gives the following advice to budding entrepreneurs:

"Be a dreamer, but make those dreams become a reality. Be strong and be motivated. If you make mistakes try and learn from them so that you don't repeat them and make the same decisions. Always remain positive."

Latest Events



West Midlands Roadshow Solihull

Thursday 12th November 2015

The UKBCCI's latest roadshow event proved to be another success, this time taking place in the West Midlands.

With well over a 100 guests attending and scores of professional and very business

orientated members of the audience, including senior UKBCCI directors, as well as solicitors, doctors and even politicians, present, the event marked another informative and resourceful networking get together with entrepreneurs and professionals of all types.

Hosted by UKBCCI director Dr M G Moula Miah with the compares being Anawar Babul Miah and Ronju Miah, the latter being one of the UKBCCI members from the West Midlands region. Other than conveying the benefits of joining the UKBCCI, the organisation spoke about its successes, its activities and its achievements.

The UKBCCI also conveyed the many plans and events it has forthcoming to benefit its members.



E-Commerce Fair

The Waterlilly, London
13 & 14 November 2015

Invited to attend the second E-commerce Fair held in London, UKBCCI Chairman Iqbal Ahmed OBE and President Bajloor Rashid MBE, both graced the event with their presence.

Knowledgeable and ever well-

informed, Ahmed spoke eloquently on the subject of e-commerce and how it has benefitted business generally and also in Bangladesh with the audience listening intently.

However, the event was marked by something very important, where UKBCCI in partnership with BHTPA (Bangladesh Hi-Tech Park Authority) and The Federation of Bangladesh Chambers of Commerce and Industry (FBCCI), signed a Memorandum of Understanding (MOU) between themselves.

All parties concerned were very complimentary about the signing.



UKBCCI-FBCCI London Networking & Luncheon Event

Regents Lake Banqueting, London
Saturday 14th November 2016

A highly successful event was held by the UKBCCI and The Federation of Bangladesh Chambers of Commerce and Industry (FBCCI) at the Regents Lake Banqueting in London.

The FBCCI is a key chamber in Bangladesh and to have its President Abdul Matlub Ahmad as well as many of its delegates proved to be a highly prestigious and informative event outlining many of the things that both UKBCCI and FBCCI can offer its members.

Well-attended and proving very popular, the event was also marked by the high-profile nature of its guests.

These included senior directors of UKBCCI and other than FBCCI personnel, chief guest Tofail Ahmed, Honourable Commerce Minister of Bangladesh, special guest HE MD Abdul Hannan, the Bangladesh High Commissioner to the UK, special guest Zunaid Ahmed Palak, Honourable State Minister, Ministry of ICT, Bangladesh, Nahim Razzak, Honourable MP from Bangladesh and also Pasha Khandakar, President Bangladesh Caterers Association (BCA).



UKBCCI Bids Farewell to Robert Gibson

UKBCCI Directors M A Rouf, Senior Vice President and Azad Ali along with Ruzina Hasan, Head, UK Trade & Investment, at the British High Commission, in Bangladesh, were present at the farewell event of Robert Gibson, former British High Commissioner of Bangladesh.

UKBCCI Lobby of the "Pound Bond" Proves Successful

UKBCCI is proud to announce that its sustained lobbying of wanting the "Pound Bond" has yielded results.

We are pleased to say that during our highly successful seminar in September last year, "Bangladesh Financial Sector: Opportunities, Regulations, Products and Services", the Governor of Bangladesh Bank Dr Atiur Rahman announced that our proposal is to taken forward and the "Pound Bond", which will encourage UK NRB's to invest in Bangladesh will be introduced shortly.

This is very good news indeed!

Objectives of UKBCCI

- Provide more effective practical support and communications to existing and future entrepreneurs and to promote and improve the business environment in UK and Bangladesh
- Stimulate a vibrant economy within the community and produce a co-operative effort to enhance the overall quality of businesses that will enable them to reach their highest potential
- Work towards increasing the prosperity by facilitating the growth of existing businesses
- Create inward and outward investment between the UK and Bangladesh whilst addressing and promoting the establishment and improvement of the social, professional, civic, cultural and educational needs of the business community
- Create and support in all aspects the next generation of entrepreneurs, and continuing our past efforts of liaising and developing our relationship with the business community
- Help a wide variety of business communities to achieve a more sustainable performance model, encouraging and improving best practice standards
- Offer help and advice to small and medium size businesses on start-up and growth

Membership Benefits

Members will have the opportunity to develop an insight into effective market methods and connect directly with business leaders and key government officials. These individuals will offer their experience and knowledge so that members will be able to learn from those companies that are doing business in the marketplace. Members will be able to benefit from targeted sector matchmaking meetings that will potentially open doors for their business to trade and work with other companies.

Members will receive first-hand information, regarding those opportunities where key contacts can give tailored advice and aid to strengthen and improve their business in the UK and Bangladesh. If you are a small or medium company, UKBCCI members will receive help and advice on start-up growth.

Members will gain access to numerous discounted and

free services. Discounts will apply at:

- UKBCCI Conferences
- Networking Receptions
- VIP Lunches
- Business Briefings
- Exhibitions
- Trade Missions
- Offers for complimentary/reduced places at key trade-related events

A complimentary invitation to our members networking receptions plus updates via our newsletters and website.

Members will receive offers of help so that they can raise their company's profile across the broad spectrum of media, including a quarterly newsletter, sponsorship packages and if they are considering staging/hosting an event.

As our member, do you have any news about your business you feel we should be putting into our newsletter? Do please let us know. We look forward to hearing from you. Thank you.

Business Information

Dhaka Art Summit

5 - 8 February 2016

Shanta Western Tower, Dhaka, Bangladesh

www.dhakaartsummit.org

The conference will cover areas like conference provides opportunities for the delegates to exchange new ideas and application experiences face to face, to establish business or research relations and to find global partners for future collaboration.

The International Conference on Civil Engineering for Sustainable Development

12 - 14 February 2016

Khulna University of Engineering & Technology in Khulna, Bangladesh

<http://180.211.192.78/iccscd>

The conference will cover areas like structural and earthquake engineering geotechnical and geological engineering environmental engineering transportation planning and traffic management water resources engineering construction engineering and management fire engineering.

The Franchise Show 2016

19 - 20 February 2016

ExCel

www.thefranchiseshow.co.uk

The show can be used to explore over 150 UK & International brands, enjoy over 60 FREE seminars from expert speakers and take advantage of on-site expertise, enabling you to be educated on the world of Franchising, how to start a business and provide you with all you need to purchase a Franchise yourself!

The International Conference on Science, Technology, Engineering and Management

19 February 2016

Warsaw, Poland

<http://iser.co/conference/Poland2016/ICSTEM>

The conference will cover areas like basic science, ICT, electrical engineering, mechanical and industrial engineering, civil engineering.

Business Travel Show

24-25 February 2016

Olympia

www.businesstravelshow.com

The Business Travel Show, held annually in London for more than 20 years, is Europe's largest specialised exhibition and conference bringing together 7,424 European travel professionals. This long established and reputable event provides corporate travel buyers and managers with the suppliers, knowledge and contacts to help create and develop successful travel programmes.

Hotelympia

29 Feb - 03 Mar 2016

ExCel

www.hotelympia.com

Hotelympia is the UK's largest foodservice and hospitality event and the most important event for any professional wanting to gain access to the latest products, ideas and thinking. It is the best place to find real innovation and ideas.

The Nottingham Business Expo

3 March 2016

Capital FM Arena

www.businessesexhibition.co.uk/nottsbizexpo/

With 100's of business hubs and stands, the main area has a wide range exhibiting businesses from the private and public sectors, corporates and SME's.

There will be a mix of local companies and organisations sharing advice, industry and market news with best business practice. Industries such as law, accountancy, recruitment, apprenticeships, social and Digital media, science and technology, engineering and creative industries.

Event Production Show

2 - 3 March 2016

Olympia

www.eventproductionshow.co.uk

The Event Production Show is the UK's leading exhibition for the live event sector including indoor, outdoor, sporting, music and experiential events. It offers a dynamic environment for you to connect with like-minded event professionals whilst exploring the latest technologies and insights at the forefront of the events industry. The show is a must attend if you organise live events and visiting will inspire you and help you deliver practical, cost saving, workable solutions and innovations for all types of live events. The show provides you with access to complete event infrastructure suppliers showcasing their capabilities for all types of live events, whether small or large scale.

With over 200 exhibitors you will be guaranteed to walk away with the inspiration, ideas and solutions you need to make your next event a success.

Retail Business Technology Expo

9 - 10 March 2016

Olympia

www.retailbusinesstechnologyexpo.com

Europe's biggest and fastest growing annual event for retail and hospitality.

The must attend event for retail, hospitality, travel, entertainment and leisure operators and retailers who want to keep up to date with the latest solutions, as well as take advantage of the strategic and tactical advice that will be available to help them and is relevant for all members of the team responsible for taking or influencing purchasing decisions.

Liverpool Business Fair 2016

22nd March

Liverpool Football Club, Anfield Road, Liverpool - See more at: <http://businessfairsuk.com/forthcoming-events>

Now in its fifteenth year, this event is firmly established as one of the most popular in the business calendar and regularly attracts around 70 exhibitors and 700+ business visitors. The Business Fair provides an ideal way for companies to network and make new contacts as well as catch up with existing contacts, source new suppliers and benefit from a wealth of free business information and advice, with features including: business to business exhibition, workshops and seminars, free one to one business clinics, business showcase, speed networking session incorporating business pitches, opportunity to 'ask the experts' for advice on specific business issues, networking opportunities, business information and advice support for start-ups.

UKBCCI LINK PROJECT

UK-Bangladesh Catalyst of Commerce and Industry (UKBCCI) is now focused on working together with both the British and Bangladesh governments, businesses, educational institutions and the relevant government bodies to respond to the many national challenges that currently exist and to develop more leadership, management and entrepreneurs in the various fields of health and social care, education, management, hospitality, pharmaceuticals, RMG- garment and textile manufacturing, trade and export and much more.

As we know, alongside initiative and courage doing business requires connections with the right people. UKBCCI is currently developing a programme that will enhance the way in which businesses can grow, communities can flourish, and individuals can get more out of life through a programme aptly called the UKBCCI Link Project. For some, it's because they want a chance to shape the future, and drive forward a new era of change. For others, it's because of the way that we encourage them to get the best out of themselves.

As a group of NRBs that are successful in various sectors of the UK and Bangladesh, we are looking to impart our knowledge and success for the benefit of the business community by operating an internship and apprenticeship service to the non-resident Bangladeshi professionals in the UK and vice versa.

In fact, many of the world's largest multinational corporations rely on international graduates to compete in the global market. We know that you will appreciate the difference that an internship can make and we would very much like to explore and secure ways to make that happen.

USEFUL LINKS

- **Bangladesh High Commission in UK:**

28 Queens Gate, London SW7 5JA
Telephone (switchboard): 020 7584 0081
Fax: 020 7581 7477
E-mail: bhclondon@btconnect.com
www.bhclondon.org.uk

- **British High Commission in Bangladesh:**

British High Commission Dhaka
United Nations Road, Baridhara
Dhaka - 1212, Bangladesh, P O Box 6079,
www.gov.uk/government/world/organisations/british-high-commission-dhaka

- **UK Trade & Investment (UKTI):**

UKTI, 1 Victoria Street, London, SW1H 0ET
www.gov.uk/government/organisations/uk-trade-investment

- **Get Finance Support from UK Export Finance:**

www.gov.uk/government/organisations/uk-export-finance

- **Startups:**

6-8 Cole Street, London SE1 4YH,
www.startups.co.uk

- **Federation of Small Business**

2 Catherine PI, London SW1E 6HF, www.fsb.org.uk

- **The Federation of Bangladesh Chambers of Commerce and Industry (FBCCI)**

60, Motijheel C/A, Dhaka, Bangladesh.
T: 88-02-9560102-3, 9560482 F: 88-02-9567621
E: fbcci@bol-online.com, URL: www.fbcci-bd.org

- **Dhaka Chamber of Commerce & Industry**

DCCI Building, 65-66 Motijheel C/A
Dhaka-1000, Bangladesh
Tel: 880-2-9552562, Fax: 880-2-9560830
email: info@dhakachamber.com
www.dhakachamber.com



Year Wise Export Target and Achievements from UK (million US \$)

Year	Annual Target	Achievement	% of Achievement over Target	Growth (%)	Total Export of Bangladesh	UK Export As % of Total Export
2009-10	1,795.90	1,652.73	92.03	3.08	16,204.70	10.20
2010-11	1,834.53	2,231.98	121.66	35.05	22,924.38	9.74
2011-12	2,555.65	2,639.31	103.27	18.25	24,287.70	10.87
2012-13	3,160.82	2,973.74	94.08	12.67	27,018.26	11.01
2013-14	3,590.66	3,143.99	87.56	5.73	30,500.00	10.31
2014-15	3,475.00	3,438.56	98.95	9.37	31,198.45	11.02
2015-16	3,750.00	1,875.68	103.81	17.04	16,083.90	11.66

Source: Export Promotion Bureau, Bangladesh

Year Wise Remittance Flow from UK (million US \$)

Year	Remittance from UK	Annual Growth (%)	Total Remittance to Bangladesh	UK as % of Total
2007-08	896.13	1.04	7,914.78	11.32
2008-09	788.85	-11.97	9,689.26	8.14
2009-10	827.25	4.87	10,987.40	7.53
2010-11	889.60	7.54	11,650.32	7.64
2011-12	987.45	11.00	12,843.43	7.69
2012-13	991.59	1.22	14,461.14	6.86
2013-14	901.23	-9.11	14,228.26	6.33
2014-15	812.34	-9.86	15,316.90	5.30
2015-16 (Jul-Nov)	353.79		6174.58	5.73

Source: Bangladesh Bank

Inward and outward foreign direct investment flows, annual, 2003-2011

Year	2006	2007	2008	2009	2010	2011	2012	2013
Economy								
Bangladesh	792	666	1,086	700	913	1,136		

Source: UNCTAD

FDI Inflow to Bangladesh from UK (Million US \$), 2003-2014

Year	Total FDI Flow to Bangladesh	FDI from the UK	FDI from UK as % of Total
2004	460	106.2	23.09
2005	845	111.9	13.24
2006	792	127.6	16.11
2007	666	140.2	21.05
2008	1,086	138.5	12.75
2009	700	207.3	29.61
2010	913	105.68	11.58
2011	1,136	116.32	10.24
2012	990.04	136.94	13.83
2013	1,599	191.35	11.97
2014	1526.70	180.98	11.85
2015 (Jan-Jun)	1833.87	273.55	14.92

Source: Bangladesh Bank and UNCTAD

Advertisement Opportunity

We welcome our members to promote their products and services through UKBCCI.

If you are interested to advertise your products or services in our quarterly newsletter, please contact us on **020 7247 2331** or email: info@ukbcc.org.uk



Kazi Shafiqur Rahman
Founder and CEO



A New UK-Based International Full Service Airline Launching 2016

As the Managing Director of a new and exciting airline, may I welcome you to Firnas Airways. Many of you may know me as the former MD and CEO of Biman Bangladesh Airline. I have over 40 years of aviation experience with the likes of British Airways, Etihad, Arik and Sama.

When I was asked to join Firnas Airways by our Founder and CEO Kazi Shafiqur Rahman, entrepreneur and co-founder of successful Arabian Fine Fragrance business, Sunnamusk, I chose the airline because the project is unlike any other. Firnas Airways is a unique airline in so many ways. Here are some key points:

- Firnas Airways will be a UK-based airline and will have a UK AOC (air operator's certificate) and OL (Operating License)
- Firnas Airways will be the third full service long-haul airline out of the UK after British Airways and Virgin Atlantic.
- Firnas Airways will have an opportunity to access a huge network of un-tapped routes such as Sylhet, Islamabad and Tehran. However, we plan to serve not just the ethnic routes, but also high demand routes such as New York Toronto and Accra, moving into the European market in year four of operation
- Firnas Airways will be managed by industry experts with decades of experience with such airlines as Emirates, Qatar, British Airways and American Airlines.

Many start-up airlines have failed because they either didn't have the proper resources in the first place or understand how to run an airline business efficiently. We have learned how not to make the same mistakes and be able to start and run a profitable 5-star airline. An airline to be proud of.

Investment Sought

Now is the time to get involved with Firnas Airways. If you are an investor then you will know and understand the unique dynamics and potential that this project presents. Your Investment will be secure, safe and regulated in the UK.

Thank you for your time. We look forward to seeing you on board soon.



Kevin John Steele
Managing Director

